TOP 10 DISTRIBUTION ERP SOFTWARE

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1	BIZOWIE	BIZOWIE CLOUD ERP
2	SYSPRO	SYSPRO
3	ORACLE + NET-SUITE	NETSUITE ERP
4	WINMAN	WINMAN ERP
5	SAP	SAP BUSINESS ONE
6	OMEGACUBE	OMEGACUBE ERP
7	SAGE	SAGE X3
8	MICROSOFT	MICROSOFT DYNAMICS AX
9	INFOR	INFOR M3
10	IFS	IFS APPLICATION

HOW THESE RANKINGS WERE GENERATED

This ranking was determined using a number of factors including industry standing, public opinion of software, social media presence, and available software features relevant to the needs of a small business. This ranking should serve as a rough estimate of software suitability, and more in-depth analysis can be taken below or by using our ERP software comparison.

FIND & COMPARE ERP

IDENTIFYING THE RIGHT DISTRIBUTION ERP FOR YOUR BUSINESS

The distribution business will never provide certainties, but the right ERP can help increase profitability and decision making in the face of uncertainty. However, the wrong distribution ERP system can leave you out of pocket and in the mire.

INVENTORY ANALYTICS

Distribution inventory must turn constantly. Be sure the ERP you choose has excellent inventory analytics. You may want to look at overall inventory to be sure the financial turnover meets your plans. You may want visibility for every SKU as well. If you bought 500 kg for a certain customer, you need to know if they actually placed an order for 500 Kg. If not, you need to immediately find another customer or arrange to return the surplus while it still has value.

SALES VISIBILITY

You may have multiple sales orders in process at any moment, which come quickly from a variety of channels. Your distribution ERP has to help manage those orders. Orders must be in your system quickly and accurately and must be immediately visible to the people who perform the actual fulfillment activities.

Your committed stock must also be visible to salespeople and customers who might want the same products; this ensures no one tries to place an order that cannot be filled. Some orders have special qualifiers attached, such as all lines delivered at once. Your pick and delivery crews must see those qualifiers and never miss a customer requirement.

CALCULATING ROI

Like anything you purchase, a distribution ERP must provide a sufficient return on your investment. The cost of ownership, including up-front costs and ongoing

expenditures, must be less than the benefits provided. You will need to measure those benefits. How many more orders can you accept and fulfill on time? What costs have you saved through the ERP? Have you been able to work in any new business areas because of the ERP? Have you increased your revenue? Are your financial statements available more quickly and more accurately?

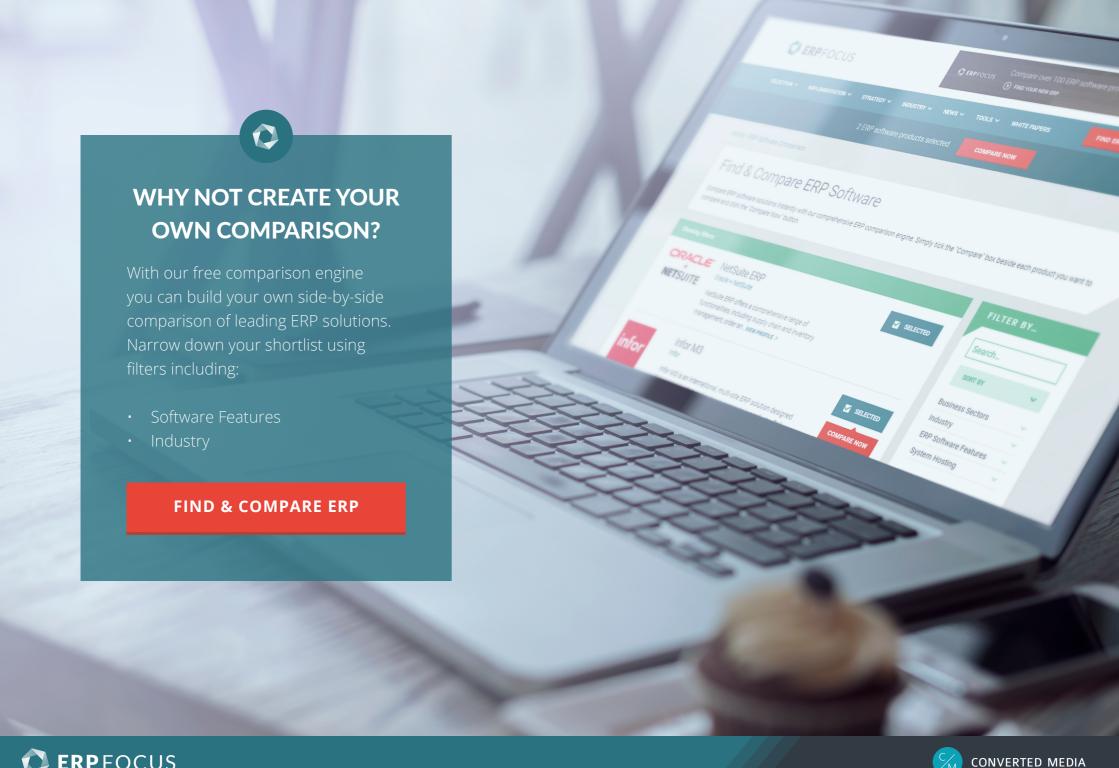The key to a successful ERP selection is identifying the differential system characteristics that matter to you and your business.

INTEGRATION REQUIREMENTS

Your distribution ERP must support integration with other core systems you utilize. You might have an automatic weighing system in your conveyor now. It should link to the ERP with little difficulty to post the weights and calculate shipping costs as if they were a single system. You could have a transportation management system in mind for next year. ERP integration should allow you to connect future systems in your technology roadmap.

These are just a select few areas which allow distribution companies to differentiate ERP systems from one another. The key to a successful ERP selection is identifying the differential system characteristics that matter to you and your business.

WHY NOT CREATE YOUR OWN COMPARISON?

With our free comparison engine you can build your own side-by-side comparison of leading ERP solutions. Narrow down your shortlist using filters including:

- Software Features
- Industry

FIND & COMPARE ERP

TOP 10 DISTRIBUTION ERP SOFTWARE

ERP FOCUS

	bizowie	SYSPRO™	ORACLE®	winman ADVANCED ERP SYSTEMS
OVERVIEW				
PRODUCT NAME	Bizowie Cloud ERP	SYSPRO ERP	Oracle ERP	WinMan ERP
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✔	✔
GOVERNMENT & NPO	✖	✖	✔	✖
MANUFACTURING	✔	✔	✔	✔
RETAIL	✔	✔	✔	✔
SERVICES	✖	✖	✔	✖
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✔	✔
AUTOMOTIVE	✖	✖	✔	✔
CHEMICAL	✔	✔	✔	✖

Industry	Col 1	Col 2	Col 3	Col 4
CONSTRUCTION	✗	✗	✓	✓
COSMETICS	✓	✓	✓	✓
ELECTRONICS	✓	✓	✓	✓
ENERGY/POWER/UTILITIES	✗	✓	✓	✗
ENGINEERING	✓	✓	✓	✗
FASHION	✓	✓	✓	✗
FINANCIAL SERVICES	✓	✗	✓	✗
FOOD & BEVERAGE	✓	✓	✓	✓
LOCAL GOVERNMENT	✗	✗	✓	✗
MEDIA	✗	✓	✓	✗
MEDICAL & HEALTHCARE	✗	✓	✓	✗
METALWORKING	✗	✓	✓	✓
OILFIELD	✗	✓	✓	✗
PACKAGING	✓	✓	✓	✗

PAINT & ADHESIVES	✓	✓	✓	✗
PHARMACEUTICAL	✓	✓	✓	✓
PLASTICS & RUBBER	✓	✓	✓	✗
PRINT & DESIGN	✓	✗	✓	✗
RENTAL	✗	✗	✓	✗
TELECOMMUNICATIONS	✗	✓	✓	✗
WOODWORKING	✓	✓	✓	✗
ERP SOFTWARE FEATURES				
BILLING	✓	✓	✓	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓	✓	✓	✓
COSTING	✓	✓	✓	✓
CRM	✓	✓	✓	✓
CUSTOMER SERVICE	✓	✓	✓	✓
PRODUCT DESIGN	✓	✓	✓	✗

	Col 1	Col 2	Col 3	Col 4
FINANCIALS & ACCOUNTING	✓	✓	✓	✓
HR	✓	✗	✓	✓
INVENTORY MANAGEMENT	✓	✓	✓	✓
ORDER MANAGEMENT	✓	✓	✓	✓
PLANNING & SCHEDULING	✓	✓	✓	✓
PROJECT MANAGEMENT	✗	✓	✓	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	✓	✓	✓	✓
SALES	✓	✓	✓	✓
SHIPPING & DISTRIBUTION	✓	✓	✓	✗
SUPPLY CHAIN MANAGEMENT	✓	✓	✓	✓
WAREHOUSE MANAGEMENT	✓	✓	✓	✓
ASSET MANAGEMENT	✓	✓	✓	✓
DOCUMENT MANAGEMENT	✓	✓	✓	✓

	Column 1	Column 2	Column 3	Column 4
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✔	✔	✔	✘
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✔	✔	✔	✔
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✘	✔	✔	✔
MULTI CURRENCY	✔	✔	✔	✔
CUSTOMIZABLE	✔	✔	✔	✔
MOBILE CAPABILITIES				
ANDROID APP	✘	✔	✔	✔
IOS APP	✘	✔	✔	✔
WEB APP	✔	✔	✔	✘
SYSTEM HOSTING				
CLOUD	✔	✔	✔	✘

INSTALLED ON PREMISE	✖	✔	✔	✔
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME	Average mid-market implementation timeframe is 12 weeks from signing a contract to go-live.	24 weeks		3-6 Months
PRICING	Pricing is based on active user count and modules utilized. Full ERP pricing starts at $1,000/mo.	$200 Cloud/SaaS. Pricing is based on per user, per month, per module. Bundle pricing is available. Minimum 1-year contract, billed and auto-renewed annually. License cost is per user, per module, including an initial license fee and annual license based on percentage of initial license fee.	$1,200	Not Available

	SAP Business One	OmegaCube ERP	Sage X3	Microsoft Dynamics AX
OVERVIEW				
PRODUCT NAME	SAP Business One	OmegaCube ERP	Sage X3	Microsoft Dynamics AX
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✔	✔
GOVERNMENT & NPO	✖	✖	✔	✔
MANUFACTURING	✔	✔	✔	✔
RETAIL	✔	✔	✔	✔
SERVICES	✔	✖	✔	✔
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✔	✔
AUTOMOTIVE	✔	✔	✔	✔
CHEMICAL	✔	✖	✔	✔

Industry	Col 1	Col 2	Col 3	Col 4
CONSTRUCTION	✔	✘	✔	✔
COSMETICS	✔	✘	✔	✔
ELECTRONICS	✔	✔	✔	✔
ENERGY/POWER/UTILITIES	✘	✘	✔	✔
ENGINEERING	✔	✔	✔	✔
FASHION	✔	✘	✔	✔
FINANCIAL SERVICES	✔	✘	✔	✔
FOOD & BEVERAGE	✔	✘	✔	✔
LOCAL GOVERNMENT	✔	✘	✔	✔
MEDIA	✘	✘	✔	✔
MEDICAL & HEALTHCARE	✔	✘	✔	✔
METALWORKING	✔	✔	✔	✔
OILFIELD	✔	✘	✔	✔
PACKAGING	✔	✘	✔	✔

	Col 1	Col 2	Col 3	Col 4
PAINT & ADHESIVES	✔	✘	✔	✔
PHARMACEUTICAL	✔	✘	✔	✔
PLASTICS & RUBBER	✔	✔	✔	✔
PRINT & DESIGN	✔	✘	✔	✔
RENTAL	✘	✔	✔	✔
TELECOMMUNICATIONS	✔	✘	✔	✔
WOODWORKING	✔	✘	✔	✔
ERP SOFTWARE FEATURES				
BILLING	✔	✔	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✔	✔	✔	✔
COSTING	✔	✔	✔	✔
CRM	✔	✔	✔	✔
CUSTOMER SERVICE	✔	✔	✔	✔
PRODUCT DESIGN	✘	✘	✘	✔

Feature	Col 1	Col 2	Col 3	Col 4
FINANCIALS & ACCOUNTING	✓	✓	✓	✓
HR	✗	✗	✓	✓
INVENTORY MANAGEMENT	✓	✓	✓	✓
ORDER MANAGEMENT	✓	✓	✓	✓
PLANNING & SCHEDULING	✓	✓	✓	✓
PROJECT MANAGEMENT	✓	✓	✓	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	✗	✓	✓	✓
SALES	✓	✓	✓	✓
SHIPPING & DISTRIBUTION	✓	✓	✓	✓
SUPPLY CHAIN MANAGEMENT	✓	✓	✓	✓
WAREHOUSE MANAGEMENT	✓	✓	✓	✓
ASSET MANAGEMENT	✓	✓	✓	✓
DOCUMENT MANAGEMENT	✓	✗	✓	✓

	Column 1	Column 2	Column 3	Column 4
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✘	✘	✔	✔
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✔	✔	✔	✔
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✔	✘	✔	✔
MULTI CURRENCY	✔	✔	✔	✔
CUSTOMIZABLE	✔	✔	✔	✔
MOBILE CAPABILITIES				
ANDROID APP	✔	✔	✔	✔
IOS APP	✔	✔	✔	✔
WEB APP	✔	✔	✔	✔
SYSTEM HOSTING				
CLOUD	✔	✔	✔	✘

INSTALLED ON PREMISE	✔	✔	✔	✔
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME	2 to 8 weeks			
PRICING		Not Available	Subscription model, dependent on options.	

	Infor	IFS
OVERVIEW		
PRODUCT NAME	Infor M3	IFS Applications
BUSINESS SECTORS		
DISTRIBUTION	✔	✔
GOVERNMENT & NPO	✔	✘
MANUFACTURING	✔	✔
RETAIL	✔	✘
SERVICES	✘	✔
INDUSTRY		
AEROSPACE & DEFENSE	✔	✔
AUTOMOTIVE	✔	✔
CHEMICAL	✔	✔

Industry	Column 1	Column 2
CONSTRUCTION	✖	✔
COSMETICS	✔	✔
ELECTRONICS	✔	✔
ENERGY/POWER/UTILITIES	✖	✖
ENGINEERING	✖	✔
FASHION	✖	✖
FINANCIAL SERVICES	✖	✖
FOOD & BEVERAGE	✔	✔
LOCAL GOVERNMENT	✖	✖
MEDIA	✖	✖
MEDICAL & HEALTHCARE	✖	✖
METALWORKING	✔	✔
OILFIELD	✖	✖
PACKAGING	✔	✖

PAINT & ADHESIVES	✔	✘
PHARMACEUTICAL	✔	✘
PLASTICS & RUBBER	✔	✔
PRINT & DESIGN	✘	✘
RENTAL	✘	✘
TELECOMMUNICATIONS	✘	✔
WOODWORKING	✔	✘
ERP SOFTWARE FEATURES		
BILLING	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✘	✘
COSTING	✘	✘
CRM	✔	✔
CUSTOMER SERVICE	✘	✘
PRODUCT DESIGN	✘	✘

FINANCIALS & ACCOUNTING	✔	✔
HR	✘	✔
INVENTORY MANAGEMENT	✔	✔
ORDER MANAGEMENT	✔	✔
PLANNING & SCHEDULING	✔	✔
PROJECT MANAGEMENT	✔	✔
PURCHASING	✔	✔
QUALITY CONTROL	✘	✔
SALES	✔	✔
SHIPPING & DISTRIBUTION	✔	✔
SUPPLY CHAIN MANAGEMENT	✔	✔
WAREHOUSE MANAGEMENT	✔	✔
ASSET MANAGEMENT	✘	✔
DOCUMENT MANAGEMENT	✘	✔

CUSTOMER SUITABILITY		
ENTERPRISE (1000+ EMPLOYEES)	✔	✔
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✔	✔
ADDITIONAL PRODUCT INFO		
MULTI LANGUAGE	✔	✔
MULTI CURRENCY	✔	✔
CUSTOMIZABLE	✔	✔
MOBILE CAPABILITIES		
ANDROID APP	✔	✔
IOS APP	✔	✔
WEB APP	✔	✘
SYSTEM HOSTING		
CLOUD	✔	✔

INSTALLED ON PREMISE	✔	✔
REVIEWS		
REVIEW SCORE		
OTHER INFORMATION		
PRICING	Not Available	Not Available

ERPFOCUS

TOP 10 DISTRIBUTION ERP SOFTWARE