ERPFOCUS

EPICOR KINETIC EXTENDED PROFILE

EPICOR

OVERVIEW

Epicor Kinetic is a manufacturing ERP system for companies that need stronger control of operations without stitching together separate tools for finance, production, supply chain, quality, service, and reporting.

It is designed for discrete, make-to-order, engineer-to-order, and mixed-mode manufacturers evaluating ERP software

based on operational fit, deployment flexibility, and long-term scalability.

FLEXIBLE DEPLOYMENT

Kinetic stands out as a cloud-first platform with support for cloud, on-premises, and hybrid deployment, giving manufacturers flexibility based on IT strategy, plant requirements, and rollout pace.

Core capabilities include financial management, planning and scheduling, materials and inventory management, shop floor coordination, quality management, project management, CRM, service and asset management, analytics, and governance and compliance.

Epicor Prism adds AI-supported assistance for selected workflows, while browser-based access and role-based experiences help teams work from shared data across departments and sites.

INTEGRATION OPTIONS

Kinetic also supports multi-site and global operations, multiple languages, and integration with third-party tools such as ADP Workforce Now, Avalara, SourceDay, Sovos, and BarTender. For manufacturers replacing spreadsheets, legacy ERP, or disconnected point solutions, Epicor Kinetic is best suited to organizations that want a manufacturing-focused ERP with broad functional coverage, configurable workflows, and a modern user experience aligned to real production environments.

WHAT IS THE DIFFERENCE BETWEEN EPICOR ERP AND EPICOR KINETIC?

Epicor Kinetic is the rebranded and updated version of Epicor ERP, launched to modernize the platform with a more user-friendly, cloud-focused approach. While they were both built to support the manufacturing and distribution industries, there are some key differences:

- **UI:** Epicor Kinetic introduces a redesigned, more intuitive user interface compared to the earlier Epicor ERP versions. The Kinetic UI emphasizes ease of use, with guided navigation, customizable dashboards, and a modernized, responsive design that reduces learning curves.
- **Cloud-first architecture:** While Epicor ERP offered cloud deployment options, Epicor Kinetic is built with a cloud-first approach, promoting remote access, automatic updates, and scalability. Kinetic’s architecture is optimized for cloud use, though it still supports on-premise and hybrid deployment models for flexibility.
- **Enhanced embedded learning tools:** Epicor Kinetic includes more extensive, embedded learning and training tools designed to support user onboarding and continuous learning directly within the application. These help users quickly adapt to the software and make the most of its features.
- **Advanced capabilities for digital transformation:** Kinetic offers new and updated modules to support manufacturing digital transformation, including Advanced Planning and Scheduling (APS), enhanced Customer Relationship Management (CRM), and improved analytics and reporting.
- **Future-proof development:** Epicor Kinetic is a future-ready ERP platform designed to embrace trends like IoT, AI, and machine learning. It offers advanced tech integration compared to its legacy counterpart.

WHAT IS THE DIFFERENCE BETWEEN EPICOR KINETIC AND PROPHET 21?

Kinetic's primary focus is manufacturing (make-to-order, engineer-to-order, and complex production), whereas Prophet 21's is wholesale distribution, warehousing, and inventory management.

Epicor Kinetic is best for manufacturers needing real-time insights, deep production scheduling, and robust

customization, while Prophet 21 is better suited to distributors in need of fast, integrated CRM, order, and supply chain management.

HOW MUCH DOES EPICOR KINETIC COST?

Epicor Kinetic operates on a subscription model dependent on (concurrent) users and requirements. Download the extended software profile for more information.

EPICOR

SOFTWARE SPECIFICATION

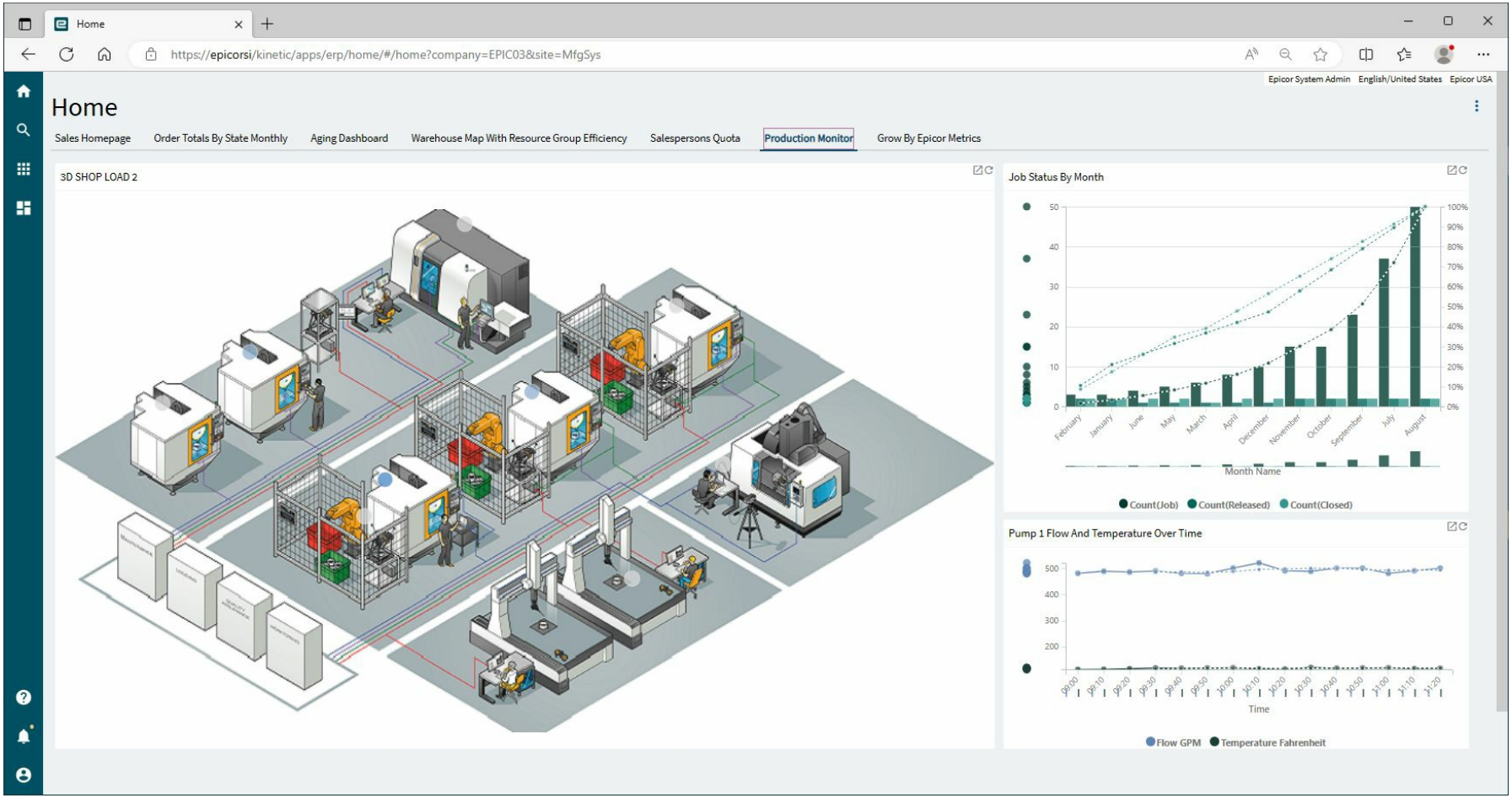
OVERVIEW	
PRODUCT NAME	Epicor Kinetic
BUSINESS SECTORS	
DISTRIBUTION	✗
GOVERNMENT & NPO	✗
MANUFACTURING	✓
RETAIL	✗
SERVICES	✗
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✗
CONSTRUCTION	✓
COSMETICS	✗
ELECTRONICS	✓
ENERGY/POWER/UTILITIES	✗
ENGINEERING	✓
FASHION	✗
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✗
LOCAL GOVERNMENT	✗
MEDIA	✗

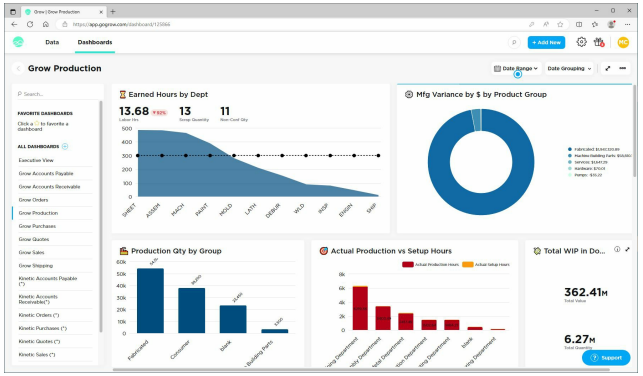
MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✗
PACKAGING	✓
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✗
PLASTICS & RUBBER	✓
PRINT & DESIGN	✗
RENTAL	✗
TELECOMMUNICATIONS	✗
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✓
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓

PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✗
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	
ADDITIONAL INFORMATION	Minimum implementation fee: $50,000
PRICING	~$175/user/month (5-user min.)
IMPLEMENTATION TIMEFRAME	24 weeks

EPICOR

SOFTWARE SCREENSHOTS

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13
11
Mfg Variance by $ by Product Group
Production Qty by Group
Actual Production vs Setup Hours
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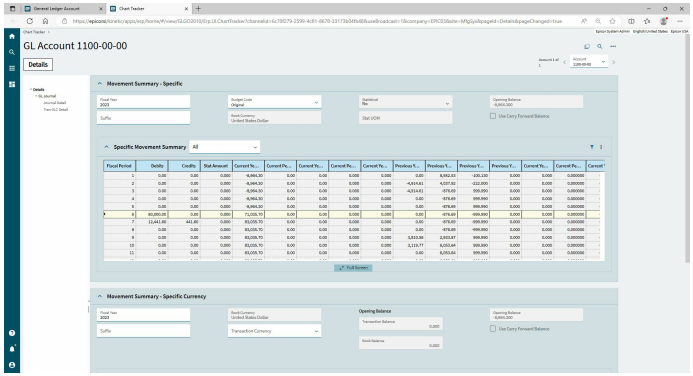
6.27M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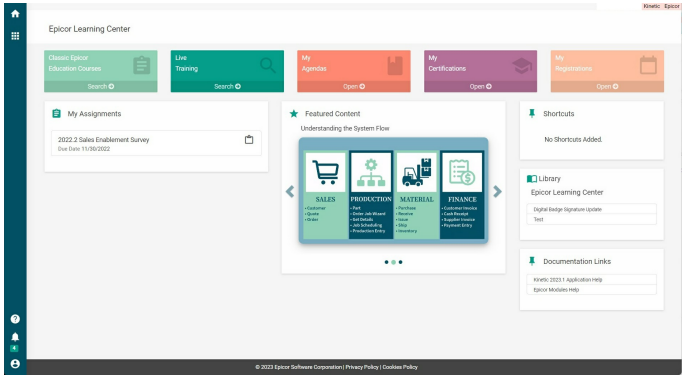
Details
Movement Summary - Specific
Specific Movement Summary
Movement Summary - Specific Currency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2022.2 Sales Enablement Survey
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Understanding the System Flow
SALES
PRODUCTION
MATERIAL
FINANCE
Shortcuts
No Shortcuts Added.
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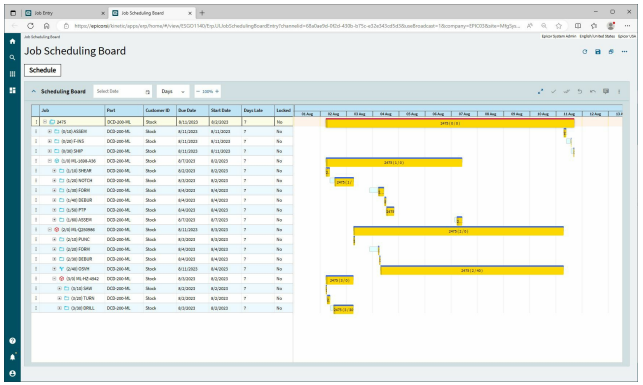
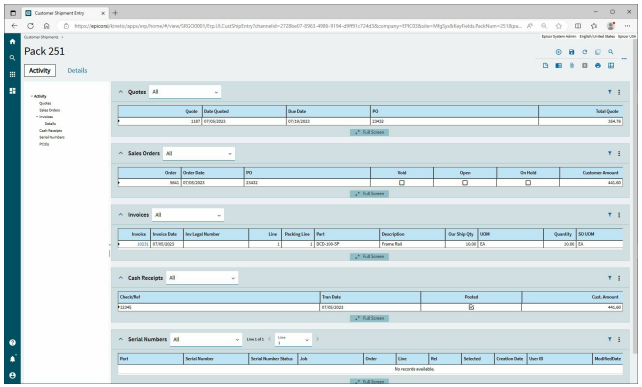

Job Scheduling Board
Schedule
Scheduling Board


Pack 251
Activity
Details
Quotes
Sales Orders
Invoices
Cash Receipts
Serial Numbers