ERPFOCUS

SAGE INTACCT EXTENDED PROFILE

Sage Intacct

OVERVIEW

Sage Intacct is a scalable financial platform designed for small to medium-sized businesses.

Endorsed by the AICPA, it offers accounting features like payroll, tax filings, and inventory tracking. Users appreciate its ease of use, multi-dimensional reporting, and dedicated support.

As part of the broader Sage accounting product family, including Sage 50 (the successor to Sage Instant Accounts) and Sage Accounting (formerly Sage One), Intacct stands out as Sage's flagship cloud financial management software for organisations that need deeper automation and more flexible reporting.

AI FUNCTIONALITY

Sage Intacct now incorporates expanded AI-driven capabilities, including Sage Copilot, which delivers real-time variance analysis, guided workflows, and faster month-end closes.

CLOUD-BASED ACCESSIBILITY

Delivered via the cloud, Sage Intacct reduces IT and operating costs and delivers a far lower total cost of ownership than client-server financial software.

Teams can access core financials, reporting, and approvals securely from anywhere, which makes it easier to manage multi-entity or distributed operations.

SAGE INTACCT INTEGRATIONS

Designed to work with other key business applications and pre-integrated with leaders like Salesforce CRM, Sage Intacct encourages organizations to select and deploy best-of-breed applications.

With its open API, Intacct offers further integration options, allowing users to customize the platform to meet their specific needs.

This includes connecting payment processors, budgeting tools, industry-specific systems, and existing Sage products, helping businesses transition from tools like Sage 50 or Sage Accounting when they outgrow basic functionality.

FREQUENTLY ASKED QUESTIONS

IS INTACCT SIMILAR TO QUICKBOOKS?

While both Intacct and QuickBooks are accounting software solutions, they cater to different business needs. Sage Intacct offers more advanced features such as multi-entity consolidation, real-time reporting, and greater scalability, making it suitable for growing businesses that need comprehensive financial management tools.

In a nutshell, QuickBooks supports early-stage companies, whereas Intacct is designed for organisations that need stronger financial controls, audit trails, and customisable reporting.

WHAT IS THE DIFFERENCE BETWEEN SAGE ACCOUNTING AND SAGE INTACCT?

Sage Accounting is designed for small businesses needing basic accounting functions, while Sage Intacct is a more comprehensive, cloud-based financial management solution offering advanced features such as multi-dimensional reporting, automation, and scalability for growing businesses.

Essentially, Sage Accounting works well for freelancers and small teams, whereas Intacct suits companies ready to

centralise multi-entity accounting, approvals, and reporting in one system.

IS SAGE INTACCT SUITABLE FOR SMALL BUSINESSES?

Yes. Sage Intacct is ideal for growing SMEs with over $4M in revenue or 20+ employees. For smaller businesses, Sage 50 is a popular alternative as it caters to simpler accounting needs with its on-premises solution.

HOW LONG DOES IT TAKE TO GET SAGE CERTIFIED?

To get Sage Intacct certified, you can attend a four-day implementation course and certification program available through the Sage Intacct Learning Center. Advanced classes are also available for further learning. For more on this, check out the Sage Intacct training FAQs.

Sage Intacct

SOFTWARE SPECIFICATION

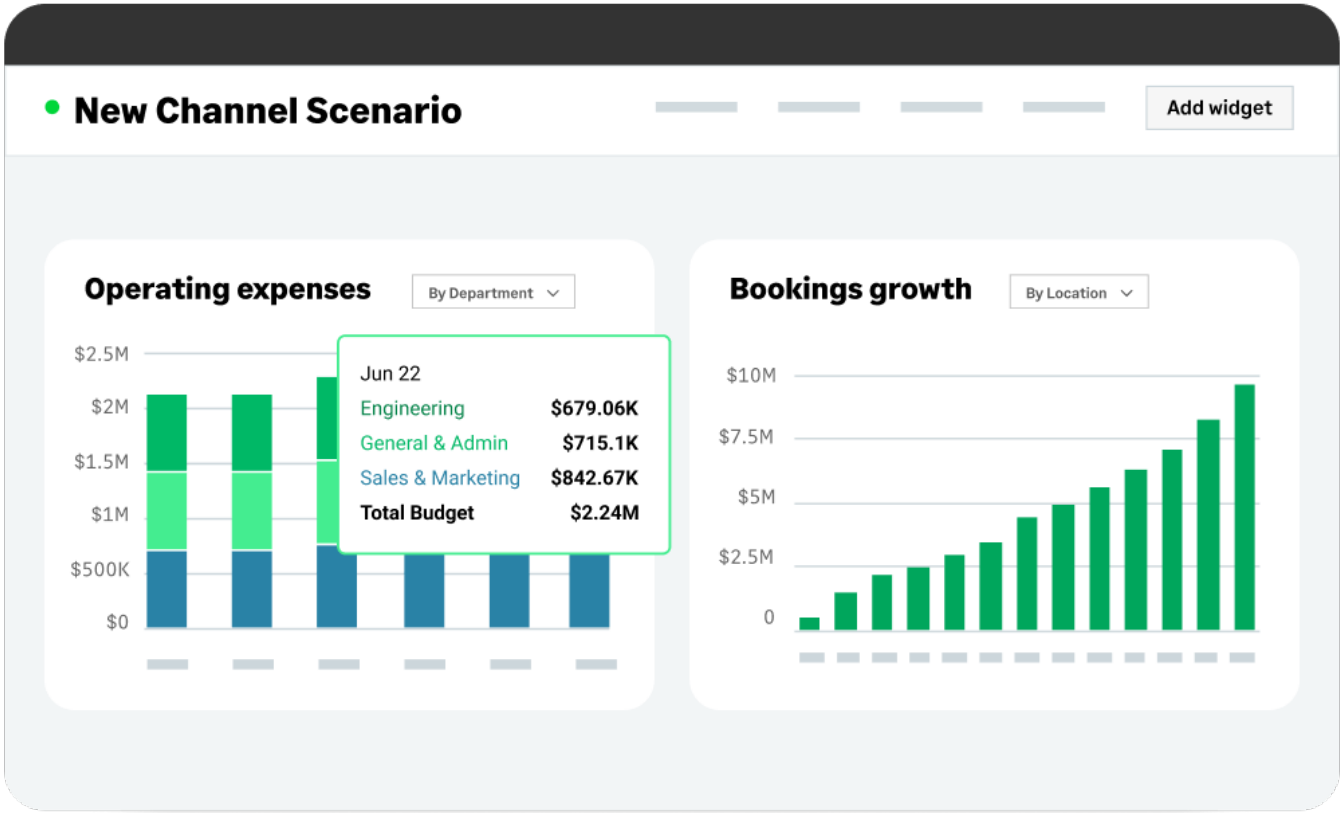
OVERVIEW	
PRODUCT NAME	Sage Intacct
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	✓
MANUFACTURING	✓
RETAIL	✓
SERVICES	✓
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✗
CHEMICAL	✓
CONSTRUCTION	✓
COSMETICS	✗
ELECTRONICS	✓
ENERGY/POWER/UTILITIES	✗
ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✓
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	✗

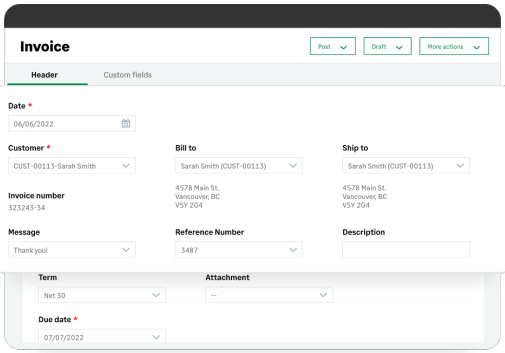
MEDIA	✓
MEDICAL & HEALTHCARE	✓
METALWORKING	✗
OILFIELD	✓
PACKAGING	✓
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✗
PRINT & DESIGN	✓
RENTAL	✗
TELECOMMUNICATIONS	✓
WOODWORKING	✗
CANNABIS	✓
EDUCATION	✗
NONPROFIT	✓
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✗
CUSTOMER SERVICE	✗
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✗
INVENTORY MANAGEMENT	✓

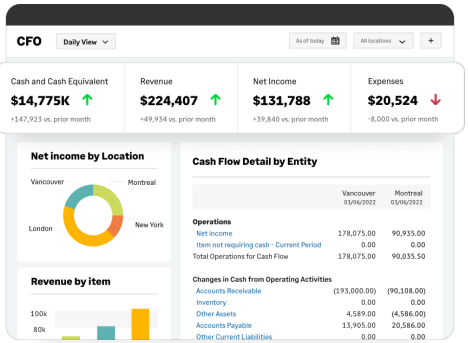
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✗
PURCHASING	✓
QUALITY CONTROL	✗
SALES	✗
SHIPPING & DISTRIBUTION	✗
SUPPLY CHAIN MANAGEMENT	✗
WAREHOUSE MANAGEMENT	✗
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✗
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✗
FURTHER INFORMATION	
PRICING	From $425/month (annual subscription)
IMPLEMENTATION TIMEFRAME	3-6 months

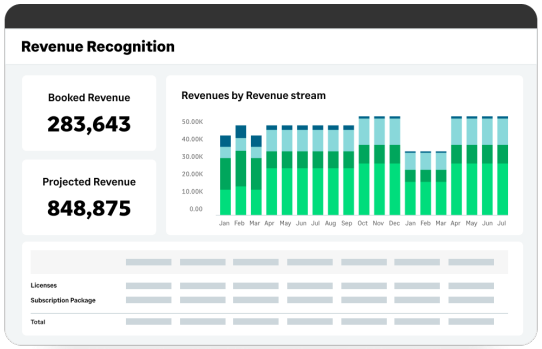
Sage Intacct

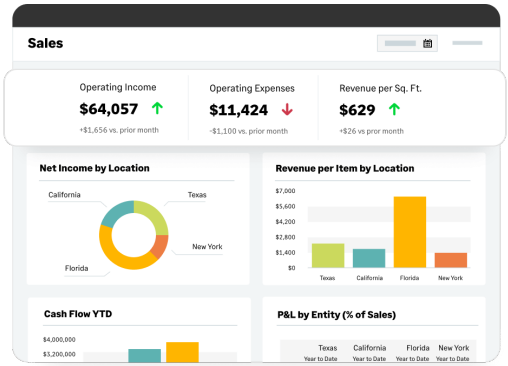
SOFTWARE SCREENSHOTS

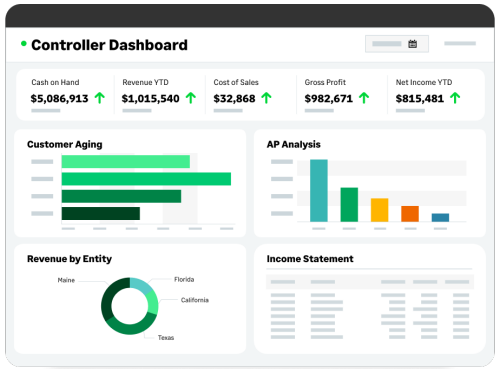



Invoice
Post
Draft
More actions
Header
Custom fields
Date *
06/06/2022
Customer *
CUST-00113-Sarah Smith
Bill to
Sarah Smith (CUST-00113)
4578 Main St.
Vancouver, BC
V5Y 2G4
Ship to
Sarah Smith (CUST-00113)
4578 Main St.
Vancouver, BC
V5Y 2G4
Invoice number
323243-34
Message
Thank you!
Reference Number
3487
Description
Term
Net 30
Attachment
Due date *
07/07/2022


CFO
Daily View
As of today
All locations
Cash and Cash Equivalent
$14,775K
+147,923 vs. prior month
Revenue
$224,407
+49,934 vs. prior month
Net Income
$131,788
+39,840 vs. prior month
Expenses
$20,524
-8,000 vs. prior month
Net income by Location
Vancouver
Montreal
London
New York
Revenue by item
100k
80k
Cash Flow Detail by Entity
Vancouver 03/06/2022
Montreal 03/06/2022
Operations
Net income 178,075.00 90,935.00
Item not requiring cash - Current Period 0.00 0.00
Total Operations for Cash Flow 178,075.00 90,035.50
Changes in Cash from Operating Activities
Accounts Receivable (193,000.00) (90,108.00)
Inventory 0.00 0.00
Other Assets 4,589.00 (4,586.00)
Accounts Payable 13,905.00 20,586.00
Other Current Liabilities 0.00 0.00


Revenue Recognition
Booked Revenue
283,643
Projected Revenue
848,875
Revenues by Revenue stream
50.00K
40.00K
30.00K
20.00K
10.00K
0.00
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul
Licenses
Subscription Package
Total


Sales
Operating Income
$64,057
+$1,656 vs. prior month
Operating Expenses
$11,424
-$1,100 vs. prior month
Revenue per Sq. Ft.
$629
+$26 vs pror month
Net Income by Location
California
Texas
New York
Florida
Revenue per Item by Location
$7,000
$5,600
$4,200
$2,800
$1,400
$0
Texas
California
Florida
New York
Cash Flow YTD
$4,000,000
$3,200,000
P&L by Entity (% of Sales)
Texas Year to Date
California Year to Date
Florida Year to Date
New York Year to Date


Controller Dashboard
Cash on Hand
$5,086,913
Revenue YTD
$1,015,540
Cost of Sales
$32,868
Gross Profit
$982,671
Net Income YTD
$815,481
Customer Aging
AP Analysis
Revenue by Entity
Maine
Florida
California
Texas
Income Statement